



February 23, 2022

Wattie Wolfe Company
7601 N. Broadway
Oklahoma City, OK 73116
Attn: W.J. Wolfe

Dear W.J.,

Congratulations on your acceptance for membership in the 2022 Diamond Commercial Contractor[®] program for the years 2022 to 2024. Your company has been recognized for professionalism and loyalty as well as efforts to grow your business using Mitsubishi Electric Trane HVAC commercial products. Diamond Commercial Contractors (DCC's) have demonstrated their deep product knowledge, expertise and experience through a series of eligibility requirements and qualifications. If your firm is a past DCC who has been reaccepted into the program, you have no current training requirements. If your firm is new to the DCC program then you will need to complete the classes shown below:

Diamond Designer Seminar (DDS) – this class teaches students how to properly design and apply CITY MULTI[®] VRF systems in HVAC applications. The attendee will learn to differentiate between the different types of CITY MULTI[®] systems and properly apply them, as well as compare energy usage and first cost between the different types of CITY MULTI[®] systems. The class culminates with the student designing an HVAC system using the Diamond System Builder (DSB) software.

City Multi Essentials - Installation (Day 1) is now an e-learning module completed prior to attending in person classes. The focus is on best practices, limitations, wiring, addressing, refrigerant piping and equipment installation. Control and System Set-up (Day 2) focuses on concepts of integration and centralized control, steps for system start-up and hands-on experience building systems using the DSB design software. Service (Day 3) focuses on system operation, electrical and refrigerant circuits, techniques to diagnose and troubleshoot CITY MULTI systems and includes practical hands-on exercises with system faults and repair techniques.

Ongoing training required to maintain your status as a DCC for the full 3 year term will be determined as METUS launches new products such as Hybrid VRF and / or the next generation of CITY MULTI[®] equipment.

Jason Donahey
Commercial Area Sales Manager
jdonahey@hvac.me.com

Diamond Commercial Contractor Benefits:

1. **Listing on MitsubishiPro.com:** <https://www.mitsubishi-pro.com/diamond-commercial-contractors>
2. Use of the new **Diamond Commercial Contractor logo:**



3. Extended **10/10 parts & compressor warranty** on CITY MULTI® equipment. Requires completing the 10/10 Extended Warranty process located at: <http://mylinkdrive.com/USA/Policies>. Once at the site, open the PDF shown below:



4. Access to **2-year Labor Warranty** for CITY MULTI® equipment, paid for by METUS, after completion of the City Multi 10/10 Extended Warranty Process and completion and return of a Labor Warranty election form.
5. Priority access when contacting **Technical Service Group Support Line:** **1-866-433-5913**
6. Access to **Commercial Equipment Leasing/Financing:** www.DiamondCommercialFinancing.com
7. Opportunity to earn an **Incentive check** based on performance.
8. Access to discounted rates on **Extended Warranties:** <https://meuscommercial.jbandassociates.biz/>
9. Access to **reduced price or free training** (sign-ups before Feb 15, 2022) and **software** (future program benefit).
10. Invitation to attend Diamond Commercial Contractor combined **Rewards Trip & Business Meeting** for the higher performing DCC's.

DIAMOND COMMERCIAL CONTRACTOR®

proudly presented to

Wattie Wolfe Company
2022 through 2024

for achieving Diamond Commercial Contractor status with
Mitsubishi Electric Heating & Air Conditioning in 2022



Tom Dowling, VP Commercial Business
Mitsubishi Electric Trane HVAC US

